

SISI * AMS2 USER MANUAL * RELEASE 10.0

A3380 * PROJECTED GROSS MARGIN

The purpose of this program is to provide the ability to enter anticipated costing factors against a bulk contract based on first cost plus mark-up percentages, ultimately arriving at a landed unit cost in order to calculate mark-up percentage and projected contract gross margin. The contr-no must be on file via A3080 program.

AMS2, CUTDTL Data Bases; Data Sets: WIP DT-MAST
 STYLES STYLE/COST
 TABLE

TRANSACTION KEYS

1 Add
2 Change
3 Inquire
4 Exit Program
// Exit Routine

OPTIONS

242 Price per dozen
810 Print units and dol in dozens
815 3380 enter freight dollars instead of percentage from Table 06
1053 Display each record
1507 Change field name FAB DESC to LC NUMBER

To Add A Projected Gross Margin

Press Transact Key 1

Enter the required fields and necessary information in the blocks provided.

<u>FIELD</u>	<u>DESCRIPTION AND ACTION TAKES</u>
*CONTR NO (5)	Enter valid contract number. The program will search for the contract number record as input via the A3080 program and display the following fields:
FACTORY (2)	Factory code as established in Table #12 via the A8110 program. This is an information field only. No additions or changes are allowed.
NAME (6)	This is the vendor name as abbreviated in Table #12. An information field only. No additions or changes are allowed.
COUNTRY (6)	This is the country abbreviation as established in Table #12. An information field only. No additions or changes are allowed.
STYLE (6)	Style code as established in style master. An information field only. Displays the style for this contract. No change of style allowed.
DIM (2)	Dimension as established in style master. Information only.

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- SHIP VIA (1)** An information field only. Displays an A (AIR) or S (SEA) if the entire bulk contract system status is C (intransit) and the contract status has been designated as A or S through the A3080 contract entry program.
- DESCR-1 (8)** An information field only from description-1 in the style master.
- FAB DESCR (8)** An information field only. Displays the fabric description entered from the A3080 contract program or LC # if option 1507 is on or reason code if option 1087 is on.
- *FIRST COST (5)** Enter the per unit estimated cost of the style from the factory. This may be entered as foreign currency or U S dollars.
- *EXCH RATE (6)** If the amount entered in first cost is in foreign currency, enter the rate of exchange. If the amount entered in first cost is U S dollars, the rate of exchange is 001.000. Must be entered in this format 999.999.
- US DLRS (5)** This is a calculated field only. It is a result of first cost divided by the exchange rate to yield U S dollars.
Example: First cost = 750.00 pesos
Exch rate = 150.00 (150 pesos=1 US dlr)
US dlrs = 5.00
- FAB COST (5)** Enter the cost of the fabric per yard. This is an information field only. No calculation will result from an entry in this field.
- QUOTA GRP (3)** Enter the alphanumeric group code for this contract. An information field only. Quota group is the dollars allowed for your company for a certain country.
- TERMS (4)** Enter the terms abbreviation. This is an information field only and no calculation will result from an entry.
Example: FOB = freight on board
C&F = buying includes cost & freight
CIF = cost, insurance, freight
- WHOLESALE (5)** Enter the selling price of the item, if different from the selling price established in the style master, else hit return and the price from the style master will be displayed.
- RETAIL (5)** An information field only. Program displays the suggested retail price as established in the style master.
- NET (5)** A calculated field. Program checks control file MPCM00 and deducts from the wholesale cost entered any additional company discounts as established in MPCM00.

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***FIELDS 8,9,17 (2)**
EA. % CD % AMT Enter duty, comm, dfrt with the percentage code as established in Table #06. Program will accept the percent code, find and display the literal from Table #06 and multiply the US dlrs by the percentage. The results will be displayed in the AMT field.

***FIELDS**
10,11,12,13,14,15,16
(2) EA. % CD %
AMT Enter the percentage code as established in Table #06. Program will accept the percent code, find and display the literal from Table #06 and multiply the US dlrs by the percentage. The result will be displayed in the AMT field or press return and the program will default to the percent established in Table #06 as the following codes:

Field	Code	Sample	Literal
BRKG	BK	01000 =	1 %
FCTR	FT	02000 =	2 %
INSR	IS	01500 =	1 1/2 %
INTR	IT	03000 =	3 %
ADVR	AV	00500 =	1/2 %
SMPL	SP	10000 =	10 %
FRT	FR	01500 =	1 1/2 %

FACTOR % (6) This is an information field only. Program displays a total of all the preceding percentages.

***WEIGHT DUTY**
(5) Enter the amount projected per unit as established by your company. This is a government charge decimal point not necessary to key.

***QUOTA AMT (5)** Enter the amount projected, per unit, as established by your company. For this government charge. No decimal point necessary.

LANDED UNIT \$ (5) Program will now add the US dlrs plus duty, comm, brkg, fctr, insr, intr, advr, smple, frt,drft,weight duty and quota amt to calculate the total projected landed unit cost.

UNITS (7) Program displays the total number of units for this bulk contract.

TOTAL LANDED \$
(9) Program displays the total landed unit cost by multiplying the landed unit price by the total number of units for this bulk contract.

MARKUP % (6) Program displays the total markup percent based on the following calculation:

Net (unit cost	10.00
Landed unit \$	<u>- 7.30</u>
	= 2.70
Net (unit cost)	<u>:10.00</u>
	= .27
To equal markup %	<u>x 1.00</u>
	= 27%

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TOTAL MARKUP Program displays the total number of markup dollars. This is calculated by
(9)

Net		10.00
Total units/bulk contract	<u>x 3600</u>	
	=36000.00	
Total Landed	<u>-26280.00</u>	
Total markup dollars		= 9720.00

Program will then ask for an item number to change. If at this point any data has been entered incorrectly, enter the item number you wish to change and initiate the change. If all data is correct, press return.

Program will ask: "is it OK to update? (Y/N) Enter a Y to release this projected gross margin entry into the system."

Enter an N and program will allow additional item numbers for change.

Note: must answer Y to program question "Is It OK to Update or this entry will not be released into the system"

To Change a Projected Gross Margin

Pres the #2 transact key

Cursor will wait for you to enter contr no.

Enter contr no.

Press RETURN.

Program will find this contract record in the data base and display the items on the screen for you to change.

Message: "Enter Item Number to Be Changed".

Enter item number to be changed.

Enter change and press RETURN.

// to end change transaction mode.

The following fields will accept changes:

- 2) First Cost
- 3) Exch Rate
- 4) Fab Cost
- 5) Quota Grp
- 6) Terms
- 7) Wholesale
- 8) Duty
- 9) Comm
- 10) Brkg
- 11) Fctr
- 12) Insr
- 13) Intr
- 14) Advr

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- 15) Smpl
 - 16) Frt
 - 17) Dft
 - 18) Weight duty
 - 19) Quota amt
- To inquire.

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Press the #3 transact key.

Program will wait for the contract number.

Enter contract number.

Press RETURN.

Program will find this record in the data base and display the items on the screen.

Program will ask MORE INQUIRY? (Y/N)

Y for more inquiries. Enter contract number.

N return to beginning menu.

To exit press #4 transact key.

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