CUSTOMER SALES ANALYSIS AND GROSS PROFIT

```
:---------------:
:     865     :
:---------------:
```

DESCRIPTION: THE PURPOSE OF THIS PROGRAM IS TO PRINT A SALES ANALYSIS AND
GROSS PROFIT REPORT.
CALL YOUR CSR BEFORE USING

FILES USED:

FM61:   TO GET SHIPPED AND CR. MEMO INFORMATION
STYLES: TO GET STYLES' STANDARD SELLING PRICE AND UNIT COST
ORDER/LINES: TO GET CANCELLATION AND REORDER INFORMATION
NABASE: TO GET BILL-TO INFORMATION
TABLES: TO GET DIVISIONS NAME

BLEEDER:

ORDERS: ------->   (OPTIONAL)
FM61:   ------->   (OPTIONAL)

SELECTS:

DATE RANGE
REPORT SELECTION
         1)   TO REPORT DETAIL ONLY
         2)   TO REPORT SUMMARY ONLY
         3)   TO REPORT BOTH

SORTS:

         BY BILL-TO
         BY SALESMAN
         BY STATE / CITY

TOTALS:

         BY BILL-TO
         BY SALESMAN
         BY STATE / CITY

THIS PROGRAM MAY RUN FOR A WHILE TO GET THE NEEDED DATA. IF THE DATE RANGE SELECTED
AS A GOOD ONE, PROGRAM CAN BE RE-RUN, BY RUNNING THE PROGRAM AGAIN AS FOLLOWS:
:RUN MPC865.PUB.AMS2;PARM=865
IF PROGRAM IN RUN THIS WAY, IT WILL ONLY ASK TO ENTER 1, 2, OR 3 FOR REPORT TYPE:
(1=BY BILL-TO)   (2=BY SALESMAN)   (3=BY STATE / CITY)

AND ALSO ENTER 1, 2, OR 3 FOR REPORT SELECTION:
(1=DETAIL ONLY)   (2=SUMMARY ONLY)   (3=BOTH)

CUSTOMER SALES ANALYSIS AND GROSS PROFIT

```
:---------------:
:     865     :
:---------------:
```

WHEN REPORT SELECTION IS (2) OR (3) WILL BE A SUMMARY REPORT GENERATED UPON REPORT TYPE SELECTION ON DESCENDING SHIPPED AMOUNT SEQUENCE.

VERSION 002 RF 01/12/90 ADDED OPTION # 1540 TO REPLACE DIVISION NAME BY COST AMOUNT ON BOTH REPORTS (DETAIL AND DESCENDING SUMMARY).

SWITCHES:

0000

OPTIONS:
266	MPC840 UPDATE OPEN ITEMS
534	084 & 840 CONSOLIDATEDINV
0602	USES TABLE CA FOR CANCELLATION CODES
0848	BIG FM61 FILE (MUST BE ON)
1075	USES STYLE MASTER COST INSTEAD OF FM61 COST (IF STYLE/CLR IS NO LONGER IN STYLES, WILL USE FM61 COST)
1129	USE AMSAUX FOR S & C
1540	SHOW COST AMT, SUPPRESS DIVISION NAME
1550	PRINT 0% GROSS PROFIT WHEN RETURNS GREATER THAN SHIPMENTS
1553	SUBTRACT CASH CREDIT MEMOS FROM GROSS PROFIT
1558	REJECT ORDER LINES WITH ZERO PRICE
1559	TOTAL REORDER AMOUNT ON REORDER CODES SET UP IN TABLE RT

RUN INSTRUCTIONS:

YOU MAY LOG ON AS MGR OF THE HOUSE AND RUN AS A SESSION OR LOG ON AS OP.AMSOP AND DO THE FOLLOWING;

```
:RUN MCP.PUB.AMS2
        ENTER HOUSE:
|R R865SLS
        ENTER INPRI:#N2
        ENTER PRINT OUTPRI:#N2
        ENTER BEGINNING DATE OF FISCAL YEAR (MMDDYY):
        ENTER ENDING DATE OF FISCAL YEAR (MMDDYY):
        ENTER SORT TYPE 1=BILL-TO, 2=SALESMN, 3=STATE / CITY):
        ENTER REPORT TYPE (1=DETAIL, 2=DESCENDING $ SUM, 3=BOTH):
        ENTER SWR#:
```