

S I S I * AMS2 REPORTS MANUAL * RELEASE 10.0

SALESPERSONS ANALYSIS REPORT / MPC2919

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: 291.9 :
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This is a salespersons analysis report.

SLSP (3)	Salespersons Number
Name (32)	Salespersons Name
Season	Total Sales for that particular season. [Also (R+G)]. Calculation = (Booked Orders) + (Shipped Orders) - (Cancelled Orders).
Target	Comes from Table SP which must be built. It is a quota table. Lists the quota of each salesperson.
%	Lists the percentage of the quota completed for each salesperson.
Total Regular	Order Type (R+G) of all salespersons for each season.
Total Off-Price	Order Type (P+F) of all salespersons for each season.
Final Grand Total	The addition of Total Regular and Total Off-Price Amounts. [Also R+G+P+F].

Run Instructions:

Log on to OP.AMSOP

Type M

Enter House:

R R2919

Enter Inpri:

Enter Print Outpri:

Enter Report Year: (Return for all)

Enter SWR#:

REPORT